

MAKE YOUR LABORATORY FINANCIALS SOAR



Winner of the 2024 Best in KLAS award, **ARIA RCM Services** partners with you to build the most efficient path to a better bottom line.

Full transparency. Excellent communication. Undeniable results.

Are you getting paid for what you earned?

Too many labs are forfeiting reimbursements that are rightfully owed to them. It's possible that you're losing thousands of dollars each month due to write-offs, aging claims, and avoidable denials.

Help is available. Entrust these tasks to ARIA RCM Services by CompuGroup Medical. We understand the intricacies of collection processes.

What's more, our fees are structured in alignment with your collections. You get paid before we get paid.

ARIA RCM Services helps labs improve financial performance

Every year, laboratory billing becomes increasingly more challenging. Finding, hiring, and retaining skilled laboratory billers and coders isn't easy, but ARIA RCM Services does offer an easy alternative.

Our team of experts brings their wealth of experience to your revenue cycle, offering insight into payer billing rules, audits, recoupments, appeals, denials, and more.

We collaborate closely with each client to develop a customized solution tailored to your specific needs. With our dedicated focus, attention to detail, and expertise, we provide the support necessary to enhance your laboratory billing processes.



Technology Choice

ARIA RCM Services can use your existing technology paired with our dedicated billing team or you can opt to leverage our own proprietary technology. The choice is yours, aiming for minimal disruption along the way.

Full Transparency

ARIA RCM Services prioritizes transparency. We employ open systems, and your designated account executive consistently provides comprehensive financial reports. You retain full control over your business while fostering a partnership with your dedicated representative.

Tailored Services

We can tailor a solution that precisely meets your unique requirements. Whether you require comprehensive revenue cycle management for a specialized lab or personalized services for an expansive, multi-facility reference laboratory, we can deliver. Ask us for one of our helpful RCM assessments and we can discover your unique pain points and opportunities.

Regulatory Expertise

Consisting of regulatory and payment specialists, the team at ARIA RCM Services consistently keeps pace with the latest CMS and payer requirements. Our goal is to proactively reduce denials, shorten accounts receivable periods, and expedite your payment processing.

Operational Efficiency

ARIA RCM services provides partial- or full-scope services as well as coding and credentialing to assist with all or some of your billing workflow needs.

Business Alignment

Our compensation model means we are 100% aligned to collecting every dollar you've earned. We only get paid when you get paid.

Lab Prep

- Receive requisition
- Run tests
- LIS interface sends claim info to RCM/ billing team

Billing

- Review claim for
- Regional and CC

Claim Management Claim Submission

- Post payments
- Work denials

Review

• Revenue analysis

improvementMonthly reporting

• Performance

- A/R follow-up Resubmit claims
- Scrub claim/adc modifiers
- Manage missing info/add coding

Sherri Ross National Lab RCM Specialist

(443) 244-3989

sherri.ross@cgm.com

cgm.com/us

