



Sustained, industry-leading excellence



"Throughout my 39 year history in healthcare, I have dealt with many billing and RCM companies, and I would say ARIA is the top of the list. We have decreased our denials by 16.25% and have increased our net collections by 21%. That's significant."

ALBERT ESPOSITO, EXECUTIVE DIRECTOR UNIVERSITY PHYSICIANS GROUP\*

# A tailored approach to comprehensive billing services

ARIA Health Services is the culmination of decades of experience working to provide Best in KLAS services to thousands of clients. Whether you are a large healthcare organization, a small practice, or a managed services provider, we know that your needs are unique.

Acting as an extension of your team, we offer:

- End-to-end billing
- Aging AR services
- Coding services
- Credentialing and enrollment
- Payment posting, prior authorizations, denial management, or specialized workforce augmentation projects

Our proven approach, experience working with a variety of healthcare organizations, technology-backed methods, and dedication to partnership are unmatched.

With tailored services, highly transparent processes, and dedicated account management, ARIA Health Services meets your organizations needs so that you can focus more on what matters most—healthier patients.



# Revenue Cycle Management

Working in healthcare, you face more obstacles to payment than in any other industry. Margins are tight and regulations are changing. The impact of external economic factors challenges your planning, while complex billing rules make it hard to stabilize processes. This leads to costly mistakes.

ARIA Health Services understands. We partner with you to provide an expert billing service that keeps your revenue cycle running smoothly.

27%

faster reimbursements

ARIA RCM Services customers experience an average of 11 days in AR less than MGMA industry averages

#### **Technology Choice**

ARIA RCM Services works with you to build the most efficient path to a healthier bottom line. We can use your technology, or you can use ours. Pick the path of least disruption.

### **Full Transparency**

As a member of your team,
ARIA RCM Services believes in
full transparency. We use open
systems and deliver detailed
reporting, so you remain in full
control.

## **Regulatory Expertise**

Our regulatory and payment experts stay ahead of the latest CMS and payer requirements. We minimize denials, reduce your days in accounts receivable, and increase payment velocity.

# **Operational Efficiency**

ARIA RCM Services are paired with proprietary workflow technology. We deliver better results at a lower cost.

#### Customization

We have the expertise to craft a solution that fits your needs. We can help with end-to-end billing services or customized services for entities of all sizes.

# **Business Alignment**

Our team is tenacious. We are 100% aligned to collecting every dollar you've earned. We only get paid when you get paid.



# **Coding Services**

Coding is complicated but critical to supporting care quality and financial reimbursement. From auditing and advice to full coding services, our team makes the process much easier.

Coding oversight is included in your revenue cycle management package. Validation or abstract coding are available as an addon or as part of your workforce augmentation contract.



# **Credentialing & Enrollment**

As a practice administrator, your time is too valuable to be spent on paperwork.

Let ARIA Health Services handle the management and administration of provider certifications and payer enrollments, all at a fraction of the cost and time of doing it yourself.





**Enrollment Services** 

#### **Reduced Complexity**

Our credentialing and enrollment services smooth the burdensome process of taking new clinicians through payers' extensive requirements.

#### **Enrollment Services**

Working with nearly any provider organization, we help prepare the detailed information you need for enrollments. We organize, prepare, and monitor your privilege applications.

#### **Dedicated Team**

Working as an extension of your staff, your dedicated account executive will guide you through the ins and outs of Medicare, Medicaid, and commercial enrollment.

## **Full Transparency**

We make it easy to monitor your applications. Our proprietary, online portal includes a real-time plan participation tracking grid, enrollment status tracking, and regular reporting.

#### **Increased Satisfaction**

We keep revenue flowing, improve provider and patient satisfaction, and minimize coverage and referral risks.

# Credentialing

We have the rigorous processes in place that you can rely on to deliver comprehensive primary source verification. We can help you get quality provider reviews more easily.







**Health Services** 

"Our challenge was to apply and maintain active enrollment status for our 120-member group in 40 different plans. After failing with an in-house attempt, we turned to ARIA. The professionalism and success of ARIA has had a significant impact on our bottom line."

EXECUTIVE DIRECTOR OF A PROFESSIONAL GROUP IN NEW YORK WITH OVER 100 PHYSICIANS\*



Enrollment Services





**ARIA** 🛇

Ask about our **free** billing analysis

Contact us to learn more

(803) 599-6246 opt. 1

info.us@cgm.com cgm.com/us

> \*Customer received compensation as a referral and was told in advance that they would be featured in ar

