

CASE STUDY

ARIA 

Population Health

90%
PATIENTS BILLABLE
FOR RPM CODES

450+
PATIENTS ENROLLED IN
THE ARIA POPULATION
HEALTH PROGRAM

HIGH
ENROLLMENT RATE
AMONG ELIGIBLE
PATIENTS

Synchronizing Healthcare



**CompuGroup
Medical**

The providers and cardiologists at **Capital Cardiology, PC** have delivered exceptional cardiac care to patients in the Greater Lansing, Michigan, area for more than 20 years. Managing a high-risk chronic care population—including hypertension, hyperlipidemia, and congestive heart failure—the practice needed a smarter way to extend their reach between office visits.

They found it with **ARIA Population Health**, CGM's purpose-built remote patient monitoring platform—enabling 90% RPM enrollment, reducing clinical staff overhead, and driving appropriate office visits to keep their patients healthiest.

“Patient feedback has been overwhelmingly positive; we have seen participation of 90% of patients enrolled. Because ARIA Population Health handles patient escalations, it has reduced our staff overhead between visits while at the same time increased our office visits by identifying patients in need of more immediate care than what would otherwise be anticipated.”

LEAD CARDIOLOGIST

CAPITAL CARDIOLOGY, PC
GREATER LANSING AREA, MICHIGAN



Personalized care for every patient

Capital Cardiology, PC is a diagnostic and interventional cardiology practice with a mission to treat each patient as a unique individual who deserves special, personalized care.

As healthcare providers, they partner with patients to achieve optimum cardiac care and wellness. The practice manages a growing chronic care population across hypertension, hyperlipidemia, and congestive heart failure.

Background & challenge

Capital Cardiology recognized that many patients managing chronic cardiovascular conditions could benefit enormously from remote patient monitoring (RPM). The challenge: identifying those patients, enrolling them efficiently, and managing ongoing monitoring without overwhelming clinical staff.

With a busy interventional cardiology practice, the team needed a partner that could handle patient escalations, coordinate enrollment, and surface actionable insights—all while keeping overhead low between office visits.



The solution: ARIA Population Health

Capital Cardiology turned to **ARIA Population Health**, a CGM solution purpose-built for exactly this kind of population health challenge.

ARIA Population Health gave Capital Cardiology the tools to proactively manage their highest-risk patients without adding staff burden. The solution handled patient enrollment, device provisioning, daily monitoring data, and clinical escalation workflows from a single integrated platform.

The ARIA team worked closely with Capital Cardiology to identify eligible patients across their practice and streamline the enrollment process. Because ARIA handles patient escalations directly, clinical staff could focus on in-office care while the platform surfaced patients who needed more immediate attention.

Key benefits achieved

- Ninety percent of patients billable for RPM codes—maximizing practice revenue
- More than 450 patients successfully enrolled and actively monitored
- Reduced staff overhead between visits through automated escalation workflows
- Increased appropriate office visits by proactively identifying at-risk patients
- High enrollment rates driven by dedicated ARIA enrollment support team
- Seamless integration with existing cardiology workflows—minimal staff disruption

CAPITAL CARDIOLOGY, PC

DIAGNOSTIC & INTERVENTIONAL
CARDIOLOGY

GREATER LANSING AREA, MICHIGAN

20+ YEARS SERVING PATIENTS

CONDITIONS MANAGED:
HYPERTENSION, HYPERLIPIDEMIA,
CONGESTIVE HEART FAILURE

Prioritizing patient care with ARIA Population Health

ARIA Population Health streamlines every aspect of chronic care management—from fully managed RPM enrollment to continuous monitoring—so Capital Cardiology’s clinical staff can stay focused on what matters most: their patients.

Between visits, the platform delivers proactive escalation alerts and preventive care notifications, ensuring no high-risk patient falls through the cracks. Ongoing communication with chronic care patients is built into the workflow, keeping the practice connected without adding administrative burden.

The result is a team freed from the overhead of managing RPM logistics, consistently beating industry benchmarks for billable RPM code capture and maximizing the financial return on every enrolled patient.



ARIA Population Health

ARIA Population Health is CompuGroup Medical's remote patient monitoring service, purpose-built to help practices proactively manage chronic care patients between office visits. With flexible service tiers, cellular-connected devices, and provider alerts, it keeps your highest-risk patients engaged and your reimbursements optimized—without adding burden to your staff.

Learn more about
ARIA Population Health



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