### Koblenz | May 20, 2015

## Welcome to CompuGroup Medical AG's

## **Annual General Meeting**



## **Dr. Klaus Esser**

Supervisory Board Chairman

**CompuGroup Medical AG** 



## Agenda

- 1. Presentation of the financial statements & management reports
- 2. Appropriation of net retained profits
- 3. Discharge of members of the Management Board for fiscal year 2014
- 4. Discharge of members of the Supervisory Board for fiscal year 2014
- 5. Election of the auditor for the 2015 financial statements audits and reviews
- 6. Resolution on new elections of the Supervisory Board
- 7. Resolution on the authorisation to acquire and use treasury shares while terminating the current authorisation
- 8. Change in form of the company to a European Company (Societas Europaea SE) and elections for the first Supervisory Board of CompuGroup Medical SE



## Agenda Item 1

Presentation of the approved financial statements of CompuGroup Medical AG and the approved consolidated financial statements as of 31 December 2014, the management report for CompuGroup Medical AG, the Group management report, the explanatory report contained in the status reports on the disclosures in accordance with § 289(4) and § 315(4) of the German Commercial Code (Handelsgesetzbuch – HGB), the proposal by the Management Board for the appropriation of net retained profits, and the report of the Supervisory Board for fiscal year 2014.



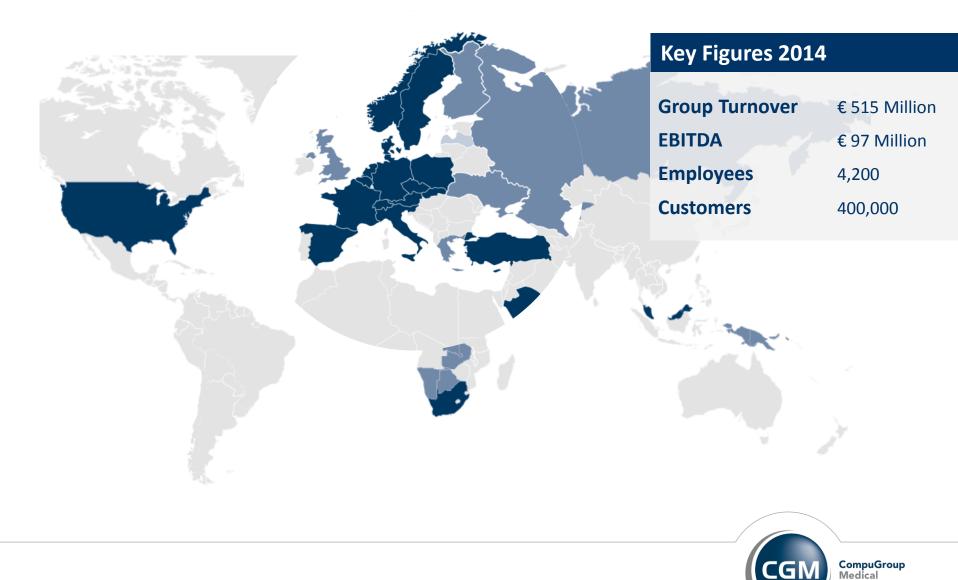
### **2014 Financial Year**

# Frank Gotthardt

Founder and Chief Executive Officer CompuGroup Medical AG



# Worldwide Success with nearly 400,000 Customers and Products in more than 40 Countries



#### No Other eHealth Company is Better Positioned than CGM!





CompuGroup Medical

CGN

#### **Doctor-Centered Approach**

#### Mission

#### "More time for what is important: the patient."

#### **Doctor Information Systems**

All data is available at any time for a better and quicker overview, resulting in more time for the patients.

#### **Dental Information Systems**

To ease the burden of practice management and assistance in QM, marketing and personnel management.

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#### **Pharmacy Information Systems**

The basis for responsible consultations, optimal processes and economic success.

#### Information Systems for Clinics, Laboratories etc.

Intelligent management for quality, efficiency and growth.

# Paperless data management and immediate access to important information for smooth workflows resulting in more time for people.

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#### **Patient-Centered Approach**

#### Mission

"Better treatment via accessible knowledge on health and quality of life."

**Decision Support** 

For support in the treatment of chronic illnesses.

**Intelligent Medication** 

To prevent dangerous and undesirable drug interactions.



#### Complete & Secure Patient Files To save thousands of lives around the world.

# Innovations for Medicine & Industry

To support the industry by means of innovation and quick market access.

Individual consultation via a holistic view of the patient, the newest medical findings and supporting evidence.



#### gematik: New eHealth Infrastructure in Germany





#### **Conversion to CGM SE**





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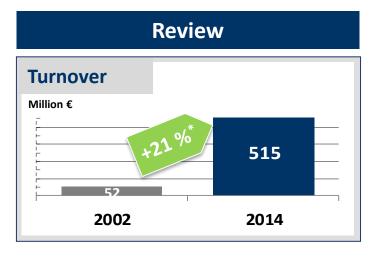
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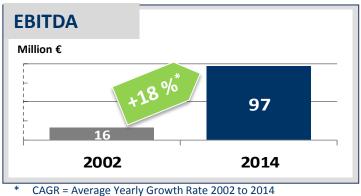
## Acquisitions 2014

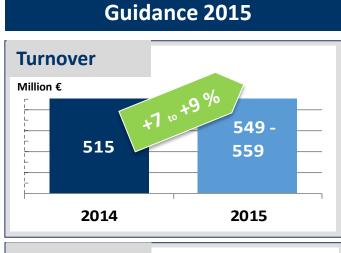
09/2014	farma3tec/	Acquisition of majority stake of the leading provider of pharmacy information software in Italy; strengthening of market position in the Italian pharmacy software market.
10/2014	Labelsoft BV	Acquisition of Dutch software provider for ambulatory information systems; market leader in the Netherlands for ambulatory institutions for medical first line care.

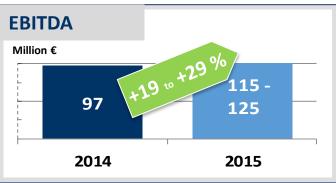


## **Average Double-Digit Annual Growth of Relevant Key Figures**











## **Ongoing Development of Trend-Setting Technologies**

#### Growth / Guidance

- Turnover: € 549 559 Million / 7 9%
- EBITDA: € 115 125 Million / 19 29%

#### **Strong Organic Growth**

- Expansion of customer base in all countries with CGM locations
- Expansion of international technology platforms and services in the field of patient communication

#### Internal Efficiency Increase

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- Rollout of a uniform, Group-wide fully standardized ERP- and CRM-system
- Improvement of margins and increase of profitability
- Fast and sustainable global growth



## **Dividends for the 2014 Financial Year**

**Suggestion for Dividends** 

€ 0,35 per share –

Dividend payment for the 2014 financial year.



# **Synchronizing Healthcare**



# Thank you.

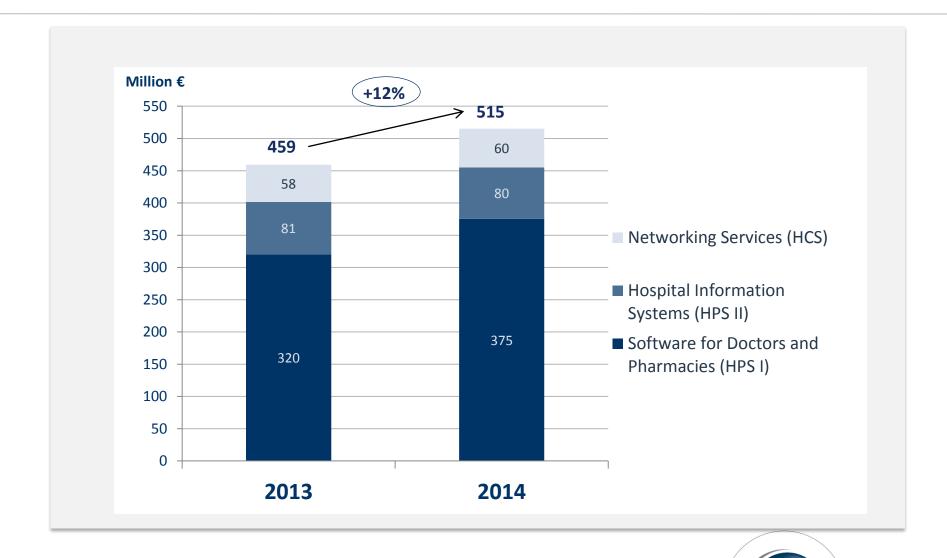


# **Christian B. Teig**

Chief Financial Officer CompuGroup Medical AG



#### **Group Turnover**

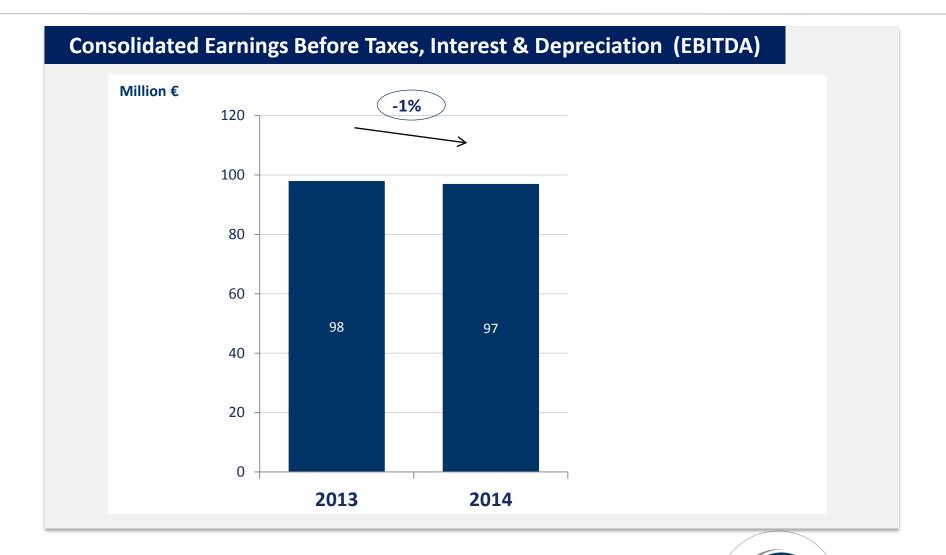




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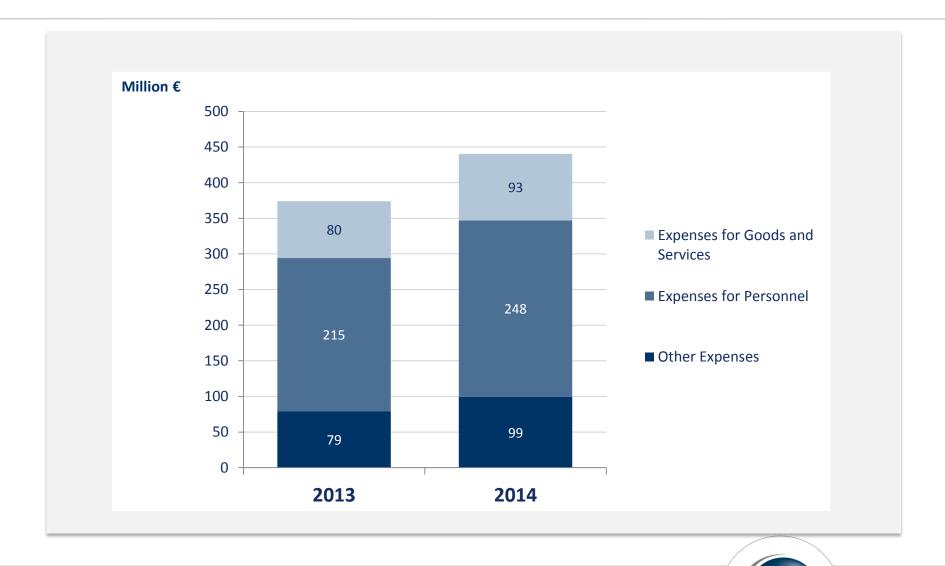
## **Consolidated Earnings**





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#### **Expenses**

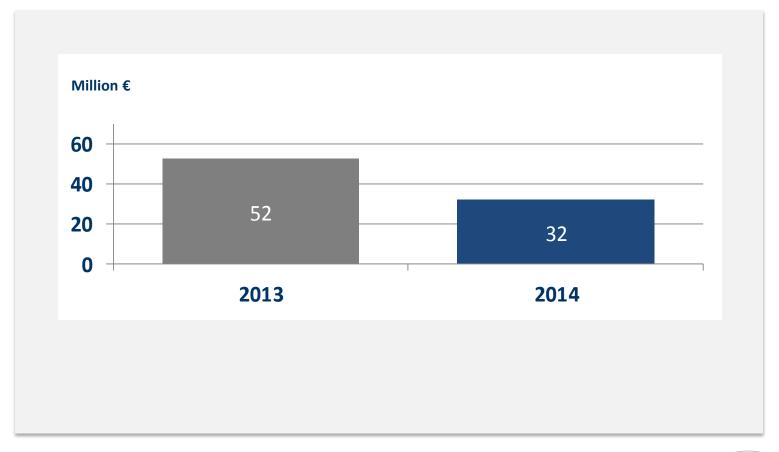


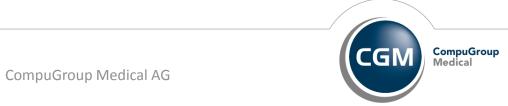
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## **Cash Flow from Operative Activities**



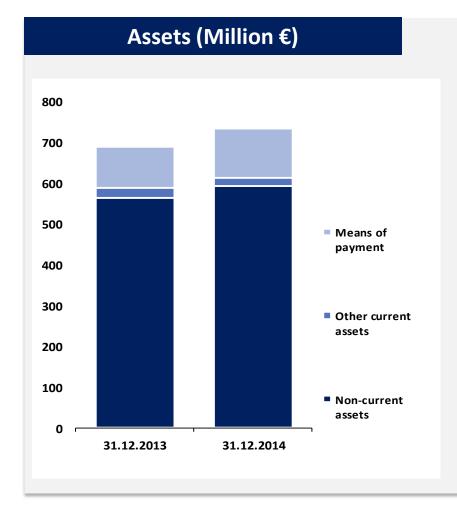


#### Investments

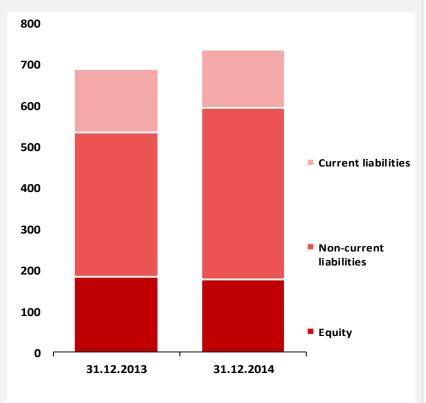
Million €	2014	
Acquisition of 100% vision4health Group		
Acquisition of 80% of the shares in farma3tec Srl, including ist 100% subsidiary Mondofarma Srl, as well as Puntofarma Srl		
Acquisition of AIS sales and services partners in Germany		
Acquisition of Labelsoft BV		
Purchase of miorities and earn-out agreements		
Self developed software and other intangibles		
Group-wide ERP/CRM system (partial project)		
Other property plant and equipment (less disposals)		
TOTAL	57.3	



#### **Statement of Financial Position**

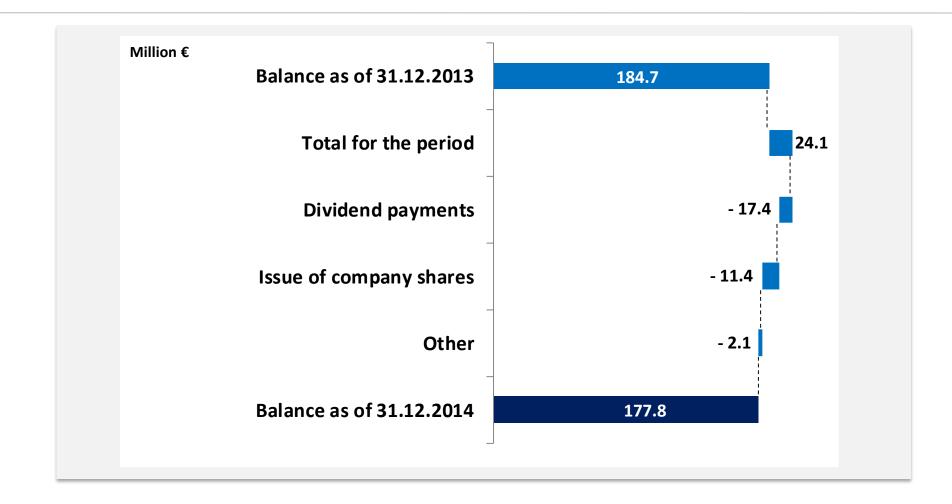


#### Equity & Liabilities (Million €)





## **Development of Group Equity**





# Many Thanks.



# Resolution concerning the appropriation of net retained profits



Resolution concerning granting the members of the Management Board discharge from liability for fiscal year 2014



Resolution concerning granting the members of the Supervisory Board discharge from liability for fiscal year 2014



## Election of the auditor for financial statement audits in fiscal year 2015 and for reviews in fiscal year 2015



## **Resolution concerning new elections of the Supervisory Board**



Resolution on the authorisation to acquire and use treasury shares pursuant to § 71 (1) no. 8 of the German Stock Corporation Act (AktG) while terminating the current authorisation



Change in form of the company to a European Company (Societas Europaea – SE) and elections for the first Supervisory Board of CompuGroup Medical SE



# Thank you for your participation in the 2015 Annual General Meeting!

#### **CompuGroup Medical AG**

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